

# FINANCE FORUM



## **Doug Davidson**

Doug joined GBQ in 2016 bringing 30 years of experience working with technology and technology leadership in companies ranging in size from innovative, emerging businesses to Fortune 500s.

Prior to joining the firm, Doug was President and CEO of Jacadis, a Columbus- based information security and information risk management firm. Previously, he was Practice Leader for web technologies at SARCOM and FrontWay.

Doug's passion is for the business side of the information risk management, security and compliance equation. He works with business leaders and executives to assess and improve the operationalization of information risk and information security programs. Doug advises information security and compliance leadership in larger enterprises focusing on control assessment and improvement in areas such as security leadership, policy and procedure, security awareness, third party risk management and compliance with HIPAA, PCI and ISO 27001.

Doug has lead security, risk and compliance assessment projects with startup and emerging small businesses, family-owned, middle-market and large public companies, as well as institutions of higher education.

Additionally, Doug advises businesses at both ends of the supply chain on how to best build and assure trust and lower risk, and serves on client information security steering committees in financial, collections, health care, technology and staffing industries. Doug has handled the leadership of incident response and breach investigations for clients of all sizes.

Doug is a recognized speaker, regularly presenting at local and regional business and professional organizations. He is also a two-time faculty member of InfoSec World.

Doug is an active member of the Columbus community and serves as a board member of the Central Ohio Cyber Security for Control Systems Chapter, an international organization with a vision to strengthen global critical infrastructure by fostering local Control System Cyber Security peer-to-peer networking and development. Doug is also a past board member of the Hilliard Chamber of Commerce, former Program Chairman for the local Columbus ISACA Chapter and former Secretary of the Russ Helickson Youth Wrestling League. He is an Eagle Scout and a lifetime Scouter.



### **Michael Eagen**

Michael Eagen is a Managing Director in the Franchise Finance Group of Bank of Montreal/BMO Harris Bank based in Austin, Texas who originates senior debt financings for larger chain restaurant operators and their owners, including private equity and family offices. With over 20 years of experience around restaurants including middle market lending, sale/leasebacks, workouts and private equity investing, he has a unique background that also includes a restaurant start-up as a founder/co-creator and years of operations, starting out as a humble dishwasher. He has been with Merrill Lynch Capital, GE Capital, Lehman Brothers, CNL/Trustreet Properties and the Tavistock Group in the past, but for the past eight years he has been with BMO, the eighth largest bank in North America.



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### **Chris Kelleher**

Chris has more than 30 years of experience in capital formation, M&A advisory, debt placement and strategic advisory to restaurant industry entrepreneurs. As Managing Director at Auspex, Chris is responsible for the overall management of the firm and actively advises many of its keystone clients.

Prior to joining Auspex, Chris was a partner at Trinity Capital, LLC, where he led the system-wide franchisee debt restructuring and recapitalization programs sponsored by Taco Bell Corporation and Burger King Corporation. The two programs, on a combined basis, involved more than 350 franchise companies and nearly \$4.1 billion of total debt.

Previously, Chris was Senior Vice President at Franchise Mortgage Acceptance Company. At FMAC, he served as the Chief Credit and Operations Officer for the Energy Finance Division where he administered a \$1.4 billion loan portfolio and was a member of FMAC's senior loan and senior management committees. Chris was also a Vice President of Citicorp's Franchise Finance Division where he specialized in loan syndications. Prior to Citibank, Chris held associate positions at investment banking firms Paine Webber and Prudential Bache.

Chris has been a frequent author on franchise finance related matters, and his views are regularly published in The Wall Street Journal, Forbes, Restaurant Finance Monitor, and Franchise Times, among others. He received his undergraduate degree, with honors, from Occidental College where he was awarded cum laude and Phi Beta Kappa designations. Chris earned his MBA in finance and accounting from UCLA's Anderson Graduate School of Management.



#### **Hudson Riehle**

As the senior vice president of the Research and Knowledge Group for the National Restaurant Association, Hudson Riehle directs the Association's consumer, economic, market, human resources, tourism and operations research. He also oversees its extensive knowledge center activities.

Frequently cited by major national and international news organizations and appearing on national television broadcasts, he has authored a variety of articles and serves as an information source and spokesperson for the restaurant and hospitality industry.

Riehle received his Bachelor of Arts degree from Skidmore College in New York and his Master of Business Administration from the Wharton School of the University of Pennsylvania.

Appointed by the Secretary of Labor, he has been a member of the Bureau of Labor Statistics' Business Research Advisory Council; a former Chairman of the Board of Governors of the Alexandria (Va.) Convention and Visitors Association; a member of the Center for Food Integrity Consumer Research Advisory Panel and the Wharton Executive Advisory Panel. He is included in the current edition of Who's Who in America.



#### **Sharon Soltero**

With more than 15 years of experience in franchised restaurant lending, Sharon Soltero is the SVP of Franchisor Relations and Marketing for Pacific Premier Franchise Capital. She acts as the liaison between her company and franchisors in the nation's leading franchised restaurant brands as well as sets the advertising and marketing direction for the company. Prior to Pacific Premier, she helped create Infinity Franchise Capital. Soltero also worked with both First Franchise Capital and Irwin Franchise Capital. Soltero holds a Bachelor of Science degree from Wayne State College and resides in Nebraska.



#### **Kaz Unalan**

Kaz began his career in public accounting with GBQ in 1999. Over the years Kaz has had extensive experience in serving clients in the real estate, construction, manufacturing/distribution and restaurant industries. Kaz also has significant experience in providing tax compliance and consulting to high net worth individuals.

Kaz's focus at GBQ is to provide tax compliance and consulting for middle market, closely held businesses and to assist clients with their business planning, compliance and tax examination needs.

Kaz is also a Certified Exit Planning Advisor, which helps business owners transition ownership of their companies, while achieving all of their personal, business and financial goals. Kaz is part of GBQ's Transaction Advisory Services Group assisting clients with their tax planning, structuring and due diligence needs.

Kaz is a member of the Mirolo Foundation Audit Committee, past Board Member of Columbus
Landmarks Foundation, past-Treasurer of the Young Buckeyes of Central Ohio Alumni Club, past-Treasurer for the Ohio League of
Conservation Voters, member of NAIOP, and current board member of Habitat for Humanity Mid-Ohio.

In 2012, Kaz was recognized by Columbus Business First as one of Columbus' Forty Under Forty. Kaz is also a 2013 graduate of Leadership Columbus.